

**ITEM 16. TENDER – DESIGN SUPPLY INSTALLATION AND MAINTENANCE  
OF BEACON, STAR AND CENTRAL MANAGEMENT SYSTEM**

**FILE NO: X004010**

**TENDER NO: 1706**

**SUMMARY**

This report provides details of the tender received for a schedule of rates contract to carry out the design, supply, installation and maintenance of a beacon, star and control system for Smartpole®MFP's (Smartpoles) being installed as part of the CBD and South East Light Rail project.

The Smartpoles on George Street installed for the CBD and South East Light Rail feature a beacon light and seasonal star decoration. The functional lighting, beacon light and seasonal star fitted to these Smartpoles is to be controlled by a central management system which will allow the timing, colour and patterns of lighting to be remotely managed.

This report recommends that Council accept the tender offer of Tenderer 'A' for the Design, Supply, Installation and Maintenance of Beacon, Star and Central Management System service contract.

**RECOMMENDATION**

It is resolved that:

- (A) Council accept the tender offer of Tenderer 'A' for the Design, Supply, Installation and Maintenance of Beacon, Star and Central Management System service contract; and
- (B) authority be delegated to the Chief Executive Officer to negotiate, execute and administer the contracts relating to the tender.

**ATTACHMENTS**

**Attachment A:** Images of Proposed Beacon and Seasonal Star

**Attachment B:** Tender Evaluation Summary (Confidential)

**Attachment C:** Recommended Tenderer Schedule of Rates (Confidential)

**(As Attachments B and C are confidential, they will be circulated separately from the agenda paper and to Councillors and relevant senior staff only.)**

**BACKGROUND**

1. Over 250 Smartpole®MFP's (Smartpoles) are due to be installed as part of the CBD and South East Light Rail project.
2. The Smartpoles on George Street installed for the CBD and South East Light Rail feature a beacon light and seasonal star decoration. The functional lighting, beacon light and seasonal star fitted to these Smartpoles will be controlled by a central management system, which will allow the timing, colour and patterns of lighting to be remotely managed.
3. The seasonal star will only be used for Christmas periods and is not permanently fixed to the beacon.
4. The City signed a Development Agreement with Transport for NSW as part of the CBD and South East Light Rail project. Under the terms of that agreement, the cost of the decorative lighting elements is to be borne by the City.
5. This tender is for a service provider to design, supply, install and maintain the beacon light, star decoration and control system.
6. The program for the beacon, star and control system for Smartpoles is dependent on the CBD and South East Light Rail project. The installation of these items will occur progressively once each stage of the light rail project is completed.
7. The City does not guarantee any minimum quantity of work to the tenderer.
8. The contract is based on a schedule of rates for five years with an optional two year extension.

**INVITATION TO TENDER**

9. The tender was advertised in The Sydney Morning Herald, The Daily Telegraph and on the City's Tenderlink website on 21 February 2017 and closed on 21 March 2017.

**TENDER SUBMISSIONS**

10. One submission was received from Hub Australasia Pty Ltd.
11. No late submissions were received.

**TENDER EVALUATION**

12. All members of the Tender Evaluation Panel have signed Pecuniary Interest Declarations. No pecuniary interests were noted.
13. The rating of the one tender was determined from the total weighted score and is provided in the Confidential Tender Evaluation Summary – Attachment B.
14. The one submission received was assessed in accordance with the approved evaluation criteria being:
  - (a) demonstrated previous experience of completing similar work projects;
  - (b) demonstrated managerial capability, qualifications, experience and number of personnel;

- (c) the proposed Quality and Operational Plan;
- (d) capacity to achieve the required project program;
- (e) environmental management;
- (f) Work, Health and Safety and insurances;
- (g) financial and commercial trading integrity including insurances; and
- (h) the schedule of rates and a lump sum.

### **PERFORMANCE MEASUREMENT**

- 15. The City will monitor key performance indicators to measure the performance level of the successful tenderers during the works. Performance results will be used to determine the suitability of contractors for future works.
- 16. In entering into the contract, the City will ensure that performance standards are met and monitored during the works by:
  - (a) carrying out regular inspections to ensure the company remains on track with regard to the program and quality of work; and
  - (b) ensuring the company completes the project as specified in the tender documents.

### **FINANCIAL IMPLICATIONS**

- 17. There are sufficient funds allocated for this project within the current year's capital budget and future years' forward estimates.
- 18. The submitted rates of the recommended tenderer for the Design, Supply, Installation and Maintenance of Beacon, Star and Central Management System service contract are provided in the Confidential Recommended Tenderer Schedule of Rates – Attachment C.

### **RELEVANT LEGISLATION**

- 19. The tender has been conducted in accordance with the Local Government Act 1993, the Local Government (General) Regulation 2005 and the City's Contracts Policy.
- 20. Attachments B and C contain confidential commercial information of the tenderer and details of Council's tender evaluation and contingencies which, if disclosed, would:
  - (a) confer a commercial advantage on a person with whom Council is conducting (or proposes to conduct) business; and
  - (b) prejudice the commercial position of the person who supplied it.
- 21. Discussion of the matter in an open meeting would, on balance, be contrary to the public interest because it would compromise Council's ability to negotiate fairly and commercially to achieve the best outcome for its ratepayers.

**CRITICAL DATES / TIME FRAMES**

22. The proposed contract is for a period of five years with the option for a two year extension subject to the performance of the contract.
23. The program is dependent on the CBD and South East Light Rail project.

**PUBLIC CONSULTATION**

24. No public consultation is required, however site works will include:
  - (a) appropriate site management, signage, preparation and implementation of traffic management plans in accordance with specific job requirements; and
  - (b) notification will be provided to residents and commercial businesses of affected nearby properties of the work, outlining duration of works and contact details.

**DAVID RIORDAN**

Director City Operations

Andrew Christie, Acting Manager City Infrastructure and Traffic Operations  
Paul Gowans, Principal Engineer Electrical and Furniture Assets